## **MASTER OF COMMERCE - THIRD SEMESTER**

## STRATEGIC MANAGEMENT

Code: **HC 3.2** Univ Code:

Contact Hours: 64 Work load: 4 hours per week

Credit Points: 4

Evaluation: Continuous Internal Assessment – **30 Marks**Semester-End Examination – **70 Marks** 

**Objective:** This course acquaints the students with conceptual framework of strategic management and facilitates the students in formulation and implementation of

strategies.

**Pedagogy:** A combination of Lecture, Case Analysis, Group Discussion, Seminar, Assignment.

- **Module 1: Strategic Management** An overview, nature and scope of strategic management, level of strategic management, concept of strategy, formal planning and strategic intent, strategic planning process, strategic management v/s operational management, Gap analysis.
- **Module 2: Corporate Mission and Objectives** Concept of mission and vision, constituents of corporate mission, stakeholders goals and corporate mission; objectives concept, hierarchy and importance of objectives setting, corporate governance and strategy, ethics in strategic management.
- **Module 3: External and Internal Analysis** Concept of environment, types and importance; PEST analysis; analysis of Michael Porter's Five Forces Model, strategic groups and preparation of ETOP internal analysis concept of competitive advantage resources and capabilities; value chain analysis; internal factor analysis and preparation of SAP
- **Module 4: Strategy Formulation and Implementation** strategic planning and approach to strategic formulation, developing alternative strategies, types of strategies; strategy activation, policies, organization structure, resources, commitment and corporate culture.
- **Module 5: Strategic Evaluation and Control -** concept and purposes of strategic evaluation and analysis, strategic control system; ROI, budgeting, auditing system; feedback and information systems

## **Recommended Books**

- 1. Hill and Jones, Strategic Management, All India Publishers, Chennai.
- 2. Hill & Jones, Strategic Management Text & Cases, All India Publishers, Chennai.
- 3. Lawrence R. Jaunch and SillianF.B.Blaeck, **Business Policy and Strategic Management**, McGraw Hill, Singapore.
- 4. Johnson and K.Scholes, Exploring Corporate Strategy, Prentice Hall, New York.
- 5. AzarKazmi, Business, Policy, TMH, New Delhi.
- 6. G.Hamel & C.K. Pralhad, Competing for the Future, Free Press, New York.
- 7. M.E. Porter, Competitive Advantage, Free Press, New York.

- 8. P. Ghemawat, Commitment: The Dynamics of Strategy, Harvard Business School Press, Boston.
- 9. Peers and Robinson, Strategic Management, AITBS, New Delhi.
- 10. R.M. Srivastava, Corporate Strategy and Planning, TMH, New Delhi.